



# Information evening on fiber optic deployment projects

February 2020

# Our Mission

Fibre Argenteuil is a non-profit organization (NPO) whose mission is to facilitate, provide and maintain telecommunications services, mainly high speed Internet services, to as many people as possible in the territory of the MRC d'Argenteuil.

100% fibre optic Internet service, which can compare favorably with the Internet services available in major cities across Québec.

To fulfil this mission, Fibre Argenteuil has established a Board of Directors comprised of seven (7) dynamic individuals, including 2 elected municipal officials, with recognized, diverse and complementary skills: human resources management, business law, marketing and commercialization, technology, finance and project management. All of these skills will be essential to meet the objectives of Fibre Argenteuil. Most of the Board's members live in Argenteuil and are committed to the social, economic and educational development of the region.



# Members of the Board of Directors

## **Benoit St-Jacques**, President,

A 1991 graduate of Université du Québec à Montréal in accounting sciences and a member of the Ordre des comptables professionnels agréés du Québec, Benoît St-Jacques has been a practicing external auditor for more than 20 years. He sat on the Board of Directors of the Argenteuil Chamber of Commerce and Industry for nearly 12 years, and remains actively involved in the community life of the region.

## **Deny Ouellette**, vice president,

A graduate of the School of Industrial Relations at Université de Montréal, Deny Ouellette has more than 35 years of experience in business management. He has held positions as Vice-President or Director on a number of management teams, sharing his expertise in all aspects of human resources management for organizations such as the Commission de la Construction du Québec (CCQ), General Dynamics, Nova Bus and Orica Canada.

# Members of the Board of Directors

**Stéphane Jourdain**, secretary-treasurer,

Stéphane Jourdain is an electrical engineering technician by training, and a graduate of Cégep de Rimouski. He has worked for the MRC d'Argenteuil since 2005, and is now coordinator of the information technology department. He manages the MRC's computer services team and is co-leader of the High Speed Internet project. In addition, he sits on the Board of Directors of Réseau de l'Informatique Municipal du Québec. (RIMQ)

**Jacques Nantel**, Professor emeritus,

Holder of a Ph.D. from Indiana University, Jacques Nantel joined the staff of HEC Montréal in 1981, where he taught for more than 35. His many positions at HEC Montréal included Director of the Marketing Department, the Omer DeSerres Chair of Retailing, and Director of Academic Programs.

Mr. Nantel has received numerous awards and distinctions over the years, including the National Post Leaders in Management Education Award. Last year he was appointed a Distinguished Member of the Québec Order of Excellence in Education by the Government of Québec.

# Members of the Board of Directors

## **Pascal Comeau**, Lawyer,

Pascal Comeau has been a member of the bar since 2006. He has long been socially active in his community, serving as a member of the Board of Directors of the Saint-Jérôme Chamber of Commerce and Industry and, more recently, its Ste-Agathe-des-Monts counterpart. He currently sits of the Board of Directors of the Pallia-Vie Foundation. Mr. Comeau specializes in business and corporate law and commercial litigation.

## **Danielle Parent**, municipal councillor, Mille-Isles,

A graduate of École des Hautes Études Commerciales (HEC), Danielle Parent has worked for IBM and pharmaceutical companies on numerous telecommunications projects and on the implementation of medical imaging solutions in Québec, the USA and Ireland.

## **Denis Fillion**, municipal councillor, Grenville-sur-la-Rouge,

The holder of a Master's in technology project management from École Polytechnique de Montréal, Denis Fillion was Vice-President and shareholder of BusCom for 15 years. Following its acquisition by Cansel, he continued his career as Director of Professional Services at Autodesk.

# General Manager

After setting up its Board of Directors, Fibre Argenteuil hired a general manager.

**Denis Huberdeau**, general manager,

In office since November 4, 2019, Denis Huberdeau has a long track record in the telecommunications industry, having worked in the field for more than twenty years, notably at Bell Canada, CGI and Telecon. In addition to extensive experience in managing multidisciplinary teams, Mr. Huberdeau also has solid expertise in telecommunications networks, having worked on large-scale FTTH projects for telecom operators and municipal organizations. His college diplomas in computer science and civil engineering, combined with his professional background, are undeniable assets for this growing organization.

# Location and hiring

We are pleased to announce that our offices will be located in Lachute. More precisely, we will be housed on the ground floor of 412 Rue Principale, the former police station building.

Renovation work begin shortly, and our premises will be ready in the spring of 2020. We will have a service counter where residents will be able to obtain information about our services. You will also be able to subscribe for our services with the assistance of one of our employees.

We will also have a few job openings before our operations begin. The positions to be filled will be in customer service, technical assistance, and installation and repair technicians. Please follow us on Facebook and on our Website. The job opportunities will be posted there.



# Services and rates

Fibre Argenteuil is currently in the process of tendering for the supply of Internet, Telephony and Cable Television services. In March 2020, we will determine who will be our service provider.

As soon as this step is completed, we will be in a position to present our competitive rates. Here is a quick look at the services we intend to offer residents of the MRC d'Argenteuil.

## High Speed Internet

3 packages will be offered:

- ✓ Internet 25 – 25 MB/s download speed
- ✓ Internet 50 – 50 MB/s download speed
- ✓ Internet 100 – 100 MB/s download speed

There will also be different download volume options including an unlimited data plan.



# Services and rates

## IP Telephony

2 packages will be offered:

1. Basic package including:

✓ Caller ID

2. Advanced package including:

✓ Caller ID

✓ Voicemail

✓ Call waiting

✓ Call forwarding

✓ Three-way conference calling

You will also be able to combine your Telephony package with a Canada unlimited long-distance plan.



# Services and rates

## Television

2 packages will be offered: Basic and Advanced. There will also be various optional packages that you can add to your Basic or Advanced package. To give you an idea:

- ✓ Sports Package
- ✓ French Movies and Series Package
- ✓ English Movies and Series Package
- ✓ As well as à la carte channels

You will also be able to rent HD and 4K decoders. These decoders will be offered in different configurations. You will be able to select models with or without a recorder, and some models will also offer a wireless option.



# Television

Here is a first draft of the channels that could be offered in our different packages.

**It is important to note that these packages are not official.**

Our packages will become official once our call for tenders is concluded.

# Channels that could be included in the basic package



# Channels that could be included in the Advanced package



# Channels that could be included in the Sports package



# French movies and series



# English movies and series

CRaVE<sup>®</sup> 1

CRaVE<sup>®</sup> 2

CRaVE<sup>®</sup> 3

CRaVE<sup>®</sup> 4

HBO

STARZ<sub>1</sub>

STARZ<sub>2</sub>

# Channels that could be available à la carte



# Offers and rebate

In line with our desire to offer an affordable service, Fibre Argenteuil will offer free installation to all clients who sign up during the pre-subscription period (value of 100\$).

Please note that each deployment phase will have its own pre-subscription period.

When you subscribe for one of our High Speed Internet packages, a wireless router is included at no extra cost!

For seasonal residents, we will prepare a custom offer, just for you!

We will announce our offers and packages on our different platforms (Website and Facebook) as soon as they are available.



# Why choose Fibre Argenteuil?

- ✓ Best technology on the market
- ✓ Competitive rates
- ✓ 100% local business
- ✓ Job creation in Argenteuil
- ✓ Reinvestment in the community



**FIBRE**  
ARGENTEUIL

